

# Minutes

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**Hawai'i REALTORS® Young Professionals Network**

**Hawai'i Association of REALTORS® (“HAR”)**

Wednesday, February 5, 2020

Hawaii USA Federal Credit Union Community Room



The HAR Young Professional Network Committee (“YPN”) meeting was held on Wednesday, February 5, 2020, via teleconference. The meeting was called to order at 9:05 a.m.

## **CALL TO ORDER**

Chair Kamalani Duerksen, Troy Krill, Sharon Gibson, Jade Halama, Jaime Moniz, Alina Spataru, Rich Wu, Kyle Nishiyama, and Trey Livingston. Ex-Officio: Liaison Rachel Ball Phillips. Staff Liaison: Aron Espinueva.

## **ATTENDEES**

There were no corrections to the December 4, 2019, meeting minutes as circulated.

## **MINUTES**

The YPN discussed the Committee Charter. The YPN will discuss in more detail at the next in-person meeting.

## **CHARTER**

The Chair welcomed the group and introductions of each member was conducted.

## **WELCOME & INTRODUCTIONS**

The Local Board YPN provided the following reports on its direction for 2020:

## **LOCAL BOARD YPN UPDATES**

1. The Hawai'i Island REALTORS® (HIR) YPN is holding its first YPN meeting on February 20, 2020. The group has 6 volunteers. It will be formulating its plans going forward at that meeting.
2. The Honolulu Board of REALTORS® (YPN of O'ahu.) first event is a Vendor Trade Show on March 5, 2020, from 5:00 p.m. at Artistry. Examples of vendors include, lenders, title, termite, staging, cleaners, home inspectors, etc. The cost is \$5 and non-members is \$20.
3. RAM YPN is looking to conduct its first event in April for a Top Producer Panel at the Maui Brewing Company. The cost is estimated to be \$10.

4. The Kaua'i Board of REALTORS® (KBR) YPN met in January. KBR YPN has increased from 5 to 9 Committee members.

**LOCAL BOARD  
YPN UPDATE**

KBR YPN has the following events scheduled:

- February 6 – Business Planning and Vision Building Seminar. Old Republic and Element Mortgage to sponsor the event.
- February 21 – Habitat Build Day in Anahola
- March or April - Beach Clean Up
- August 15 – Habitat Build Day in Eleele
- October 3 – – Oktoberfest Habitat Fundraiser
- December 4 – Mahelona Christmas Decorating
- December 7 – Mahelona Tree Lighting Ceremony

The KBR is also holding an RPAC Lip-Sync Battle on July 21, 2020. The goal would be to hold similar battles at every Board with a statewide competition in October.

KBR YPN is also holding lunch and learns throughout the year with dates to be determined.

5. The West Hawai'i Association of REALTORS® (“WHAR”) YPN held its first meeting in January and held a mahalo mixer to celebrate its 2019 successes.

WHAR YPN would like to focus on 4 Quarterly events:

- Q&A of hot topics of professionals, such as cesspools, land surveyors, etc.
- Top Producer and brokerage Panel
- RPAC Awareness Event
- Back to School Bash to help clothes children in need.

Additionally, the WHAR YPN will hold lunch and learns throughout the year.

The YPN discussed the PBN 40 under 40. YPN would like to nominate Kanani Ching for her amazing efforts as HAR YPN Chair in 2019. The deadline to submit the application is March 8, 2020.

**PBN 40 UNDER 40**

The YPN Chair encouraged everyone to consider attending the YPN Leadership Retreat from August 20 - August 21 in Chicago.

**YPN LEADERSHIP  
RETREAT**

The YPN Chair discussed the value of the REALTORS® Political Action Committee (RPAC) to the real estate industry and noted it is the best investment in our profession.

**RPAC**

The YPN discussed that YPN was awarded \$250 because it reached 100% RPAC Committee participation in 2019. The YPN will discuss in more detail at the next meeting on what to do with said funds.

**RPAC**

The YPN will discuss their goals at the next meeting. Additionally, everyone was encouraged to keep in mind how YPN can support RPAC and the community.

**NEXT MEETING**

The YPN discussed the meeting time. It will continue to be 9:00 a.m. but the group can discuss at the next in-person meeting.

The next meeting will be on March 4, 2020, at 10:00 a.m. at the HawaiiUSA Federal Credit Union Community Room.

There being no further business, the meeting was adjourned at 9:52 a.m.

**ADJOURNMENT**

Aron Espinueva  
Staff Liaison