



COUNTER OFFER
Hawaii Association of REALTORS Standard Form
Revised 12/17 For Release 5/18



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Reviewed by: Name of Principal Broker/Broker-in-Charge Signature Brokerage Firm
Counter Offer Reference Date: Submitted by: [ ] Buyer [ ] Seller
Purchase Contract Reference Date:
Seller's Name:
Buyer's Name:
Property Reference or Address: ("Property")
Tax Map Key: Div. /Zone /Sec. /Plat /Parcel /CPR (if applicable).

This Counter Offer cancels and supersedes any and all prior Counter Offers. All previous Counter Offers that have not been fully executed are null and void. All terms and conditions from any prior Counter Offers that are to be retained must be restated in this Counter Offer.

INSTRUCTIONS:

- 1. To Accept this Counter Offer: Complete the boxed section entitled "Acceptance of Counter Offer".
2. To Make a NEW Counter Offer: Complete a new Counter Offer form with a new Counter Offer Reference Date.
3. Alternatively, Buyer may submit a new Purchase Contract.

FILL IN ALL CHECK BOXES. Write "NC" if no change and "X" if there is a change. In the blanks provided, clearly identify the specific change(s), deletion(s) or addition(s) which comprise the terms of this Counter Offer.

[ ] SECTION A: AGENCY DISCLOSURE

SECTION B: OFFER TO BUY AND PURCHASE PRICE

[ ] B-2 Purchase Price. The Purchase Price for the Property in U.S. Dollars shall be paid as follows:
\$ Initial earnest money deposit from Paragraph B-1
\$ Additional deposit, if any, paid into Escrow on or before
\$ Balance of down payment (or balance of purchase price if all cash) paid into Escrow before closing.
\$ TOTAL CASH FUNDS FROM BUYER (exclusive of closing costs).
\$ By way of
\$
\$
\$ TOTAL PURCHASE PRICE

[ ] SECTION C: ADDENDA (add or delete)

Failure by Buyer to make any of the scheduled deposits as required under Paragraph D-2 above shall constitute a default, and Seller may elect to terminate the Purchase Contract pursuant to Paragraph O-1.

BUYER'S INITIALS & DATE

SELLER'S INITIALS & DATE



