



REFERRAL FEE CONTRACT
Hawaii Association of REALTORS® Standard Form
Revised 12/17 (NC) For Release 5/21



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Reference Date: _____

REFERRING BROKERAGE FIRM: _____

Address _____

Phone _____ Fax _____ E-mail _____

REFERRING AGENT (if any): _____ Phone _____ E-mail _____

RECEIVING BROKERAGE FIRM: _____

Address _____

Phone _____ Fax _____ E-mail _____

RECEIVING AGENT (if any): _____ Phone _____ E-mail _____

REFERRED PERSON: _____

Address _____

Phone _____ Fax _____ E-mail _____

AGREEMENT:

- 1. Term: This Contract shall be effective for _____ months from execution by the parties and shall apply to any contracts entered into by Referred Person for the sale, purchase, lease, option or exchange of real property.
2. Referral Fee: In consideration for receipt of the referral of Referred Person from Referring Brokerage Firm, Receiving Brokerage Firm agrees to pay Referring Brokerage Firm as follows: _____ % of the total gross commission on the buyer's side compensation earned by Receiving Brokerage Firm based upon the Referred Person's side of all transactions. OR \$ _____, payable upon recordation of deed or other evidence of transfer.
[] Referring Brokerage Firm represents that Referred Person has knowledge of such referral.
3. Mediation and Arbitration: If any dispute or claim in law or equity arises out of this Referral Fee Contract, and the parties are unable to resolve the dispute, the parties agree to attempt in good faith to settle such dispute or claim by non-binding mediation through one of the local Hawaii Boards of REALTORS®, or through a mutually agreed upon dispute resolution company located in Hawaii.
4. Governing Law: This Referral Fee Contract shall be governed by, interpreted, construed, applied and enforced in accordance with the laws of Hawaii.
5. Representations: The parties represent that they each hold an active real estate Broker's license in good standing in the state or country indicated.
6. W-9 Form: Referring Brokerage Firm shall provide a W-9 Form to Receiving Brokerage Firm prior to closing.
7. Other Terms: _____
8. Complete Contract: This Referral Fee Contract is the complete and exclusive statement of the agreement between the parties, and supersedes all prior agreements, oral or written, and all other communications, promises or discussions between the parties relating to the subject matter of the Referral Fee Contract.



ATTACHMENT J
For Review and Discussion at SFC Meeting, June 17, 2021

By signing below, the parties agree to the terms of this Referral Fee Contract.

Date: _____

Date: _____

REFERRING BROKERAGE FIRM:

RECEIVING BROKERAGE FIRM:

Principal Broker or Broker-in-Charge Signature

Principal Broker or Broker-in-Charge Signature

(Print name)

(Print name)

Real Estate Lic. # _____ State/Country _____

Real Estate Lic. # _____ State/Country _____

Federal Tax ID # _____

DRAFT