

# SHIFT 2: OVERDRIVE

YOU  
CAME TO THE  
2008 SHIFT TOUR.  
WHY COME BACK?  
ASK YOURSELF...

Are you holding your money accountable?

Is every one of your listings priced in the market?

Are your lead generation efforts producing the RIGHT leads?

Do you know exactly what activities are growing your profit?

Do you know the right scripts for buyers who want to wait?

Are you armed with the skills to generate REO and short sale business?

Do you know exactly how many listing appointments you need to meet your goals?

**IF YOU CAN'T ANSWER "YES" TO EVERY ONE OF THESE QUESTIONS, YOU NEED TO BE THERE.**

## IT'S TIME TO PUT THE PEDAL TO THE METAL!

SHIFT is hitting the road again – this time bringing you the tactics and the action steps to succeed NOW!  
A local panel of top real estate agents will share exactly what they are doing RIGHT NOW to tackle YOUR market.

**Date:** January 19, 2010

**Time:** 9:00 AM – 4:00 PM

**Location:** Japanese Cultural Center  
Manoa Grand Ballroom  
2452 S. Beretania St.  
Honolulu, Hawaii 96826

Register by visiting

[www.millionairesystems.com](http://www.millionairesystems.com)

or call 512.306.7126

**\$35.00 inc.**  
**SHIFT Book,**  
**Workbook &**  
**LUNCH!**

## YOUR TRAINER

Dick Dillingham, CRS has been an active member of the Dallas, Texas real estate community since 1977 and joined Keller Williams in 1995. He is currently the operating partner for market centers in Plano, Texas; Carmel, California; and the Keller Williams Northern California/Hawaii Region.

Dillingham has been a Keller Williams University instructor since its inception and currently serves Faculty Ambassador. Dillingham was also a Senior Instructor with the Council of Residential Specialist for 20 years and served as National President in 1994.



OPERATION  
HEART TO HEART 3

**Top Producer**