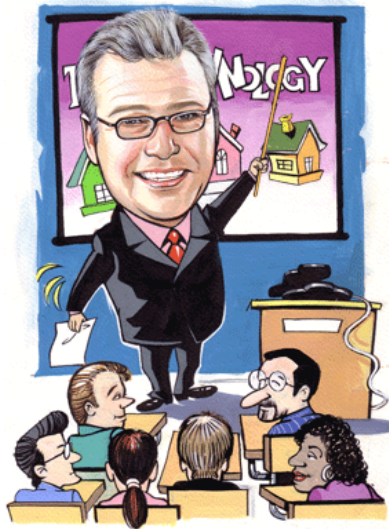


21 Mistakes

Agents Make and How to Avoid Them...

Presented
By



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"The Real Estate Tech Guy"

Go to www.BusinessTechGuy.com to purchase the video & e-book.

1. No Business Plan.
2. Fail to prospect.
3. Poor time management skills.
4. No presentations.
5. No 30 second elevator speech.
6. No U.S.P. - Unique Selling Proposition
7. Fail to debrief - what works?

8. Don't know the market.
9. Poor networking skills.
10. Poor branding - marketing.
11. Stop learning.
12. No action plans.
13. Poor communication.
14. Poor organization skills.

15. No lead capture systems.
16. No coach mentor - Mastermind Group
17. Neglecting the little things.
18. Goals.
19. Accountability.
20. Selective.
21. Persistence.